

Caring for animals is your specialty.
Guiding your practice is ours.



Burzenski & Company, PC

CERTIFIED PUBLIC ACCOUNTANTS & FINANCIAL CONSULTANTS

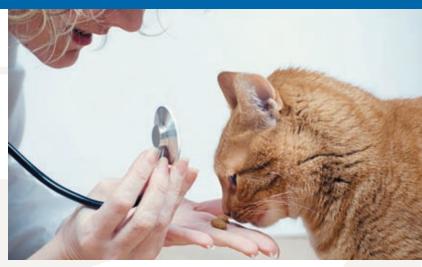
# VETERINARY FINANCIAL CONSULTING

## Understanding Your Needs

Burzenski & Company understands your business. For over 25 years, we have been skillfully providing financial management and tax planning services for veterinary practices and their owners. Our customized and personal approach to guiding veterinary practices in all facets of business has earned us a national reputation as leaders in the industry.

With a dedication to stay informed of changing veterinary industry issues, the professional staff at Burzenski & Company enhances their knowledge by attending national conferences for continuing education. Training, along with active participation in professional organizations, further contributes to our in-depth understanding of the business of veterinary practices.

Burzenski & Company is uniquely qualified to guide your veterinary practice in all areas of business.



As leaders in the industry,
Burzenski & Company has developed a
unique understanding of veterinary practices
in the areas of business strategies,
tax, accounting, financial forecasting, and
personalized management services.

## Guiding Your Practice

Our experienced team of professionals understands the needs of veterinary practitioners and provides them with insight to maximize their financial position and operate efficiently.

We offer a wide variety of services to the veterinary industry including:

- Financial Reporting and Forecasting
- Management Consulting Services
- Practice Valuations
- Buy/Sell Agreements
- Practice Sale, Merger and Acquisition
- The Veterinary Pricing Model
- Tax Planning and Preparation
- QuickBooks® Assistance
- Reviewing Internal Controls
- Retirement and Succession Planning



#### GARY I. GLASSMAN, CPA

has been a practicing Certified Public Accountant since 1976 and has been a partner at Burzenski & Company, P.C. since 1988. With a focus on veterinary practice management, Gary specializes in financial management and tax planning for veterinary practices and their owners. In addition, he has extensive experience in the areas of:

- Practice valuation
- Related practice sale, merger and acquisition activity
- Structuring buy/sell agreements
- Hospital expansion and financing

Mr. Glassman is a highly regarded speaker at veterinary conferences on the national level and is a regular instructor at the VMC, Inc.

School for Veterinary Practice Management. He is a member of the Veterinary Hospital Managers Association (VHMA), the American Animal Hospital Association (AAHA), the National Association of Valuation Analysts (NACVA), and is a charter member of both VetPartners and the Veterinary Resource Alliance (VRA).

Mr. Glassman also serves on the Editorial Board of Veterinary Economics.

### **OUR MISSION**

Burzenski & Company is dedicated to aggressively providing advisory, accounting, tax and wealth planning services to stimulate the growth and development of our clients' business and individual interests. Our services are aimed at maximizing our clients' profits while steadfastly seeking to implement long-range, proactive strategies that lighten tax burdens, promote growth and control expenses.

For further information on how your veterinary practice can benefit from working with Burzenski & Company, please contact Gary Glassman, CPA at gary@burzenski.com or 203.468.8133.



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