



VETERINARY PRACTICE START-UP SERVICES

*Providing you with
guidance that opens doors.*



BURZENSKI & COMPANY, PC

CERTIFIED PUBLIC ACCOUNTANTS & FINANCIAL CONSULTANTS

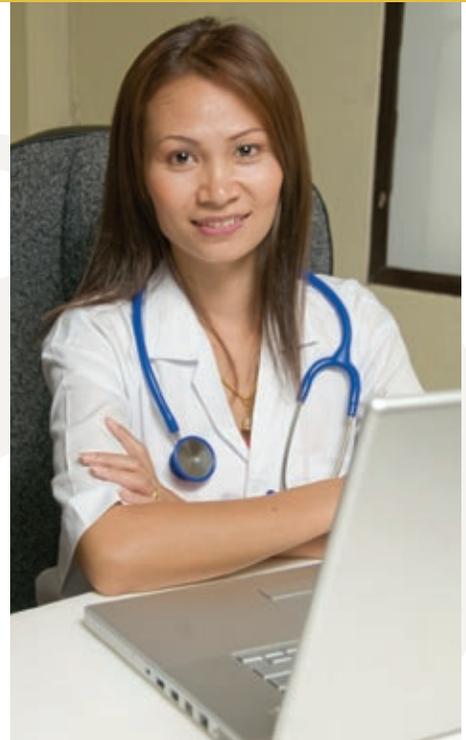
VETERINARY PRACTICE START-UP SERVICES

Guiding You Through Each Step

Burzenski & Company has spent over 25 years advising and guiding veterinarians in the process of starting a new practice, allowing them to open their doors with confidence. Your start-up practice will benefit from our years of experience in providing proven strategies, methods and operating procedures that help ensure the success of a veterinary practice.

Our trained professionals are greatly experienced in advising practice start-ups in all areas with consulting services that include:

- Choosing a practice entity type for tax purposes
- Applying for ID numbers
- Preparing financial projections, budgets and break even points
- Consulting on construction and equipment purchases
- Establishing accounting systems
- Implementing and training in QuickBooks® systems
- Training of staff and set up of software with proper sales tax codes
- Establishing payroll processing
- Establishing statistical reporting using veterinary software reports



Our new practice experience helps you work through the unique issues associated with starting a practice.

Our strength is in our people.

We offer you a team of professionals who will help you navigate the uncharted waters of practice ownership, saving you time and money.

The Right Start For Your Practice

The business world is complex. New practice owners must be concerned with government regulations for hiring employees and taxes, as well as record keeping and general business issues. Missteps in the early stages of business can create costly mistakes. Burzenski & Company is uniquely qualified to assist practice owners through the maze of complexities associated with starting a practice, saving practices time and money, allowing doctors to do what they do best.



GARY I. GLASSMAN, CPA

has been a practicing Certified Public Accountant since 1976 and has been a partner at Burzenski & Company, P.C. since 1988. With a focus on veterinary practice management, Gary specializes in financial management and tax planning for veterinary practices and their owners. In addition, he has extensive experience in the areas of:

- Practice valuation
- Related practice sale, merger and acquisition activity
- Structuring buy/sell agreements
- Hospital expansion and financing

Mr. Glassman is a highly regarded speaker at veterinary conferences on the national level and is a regular instructor at the VMC, Inc. School for Veterinary Practice Management. He is a member of the Veterinary Hospital Managers Association (VHMA), the American Animal Hospital Association (AAHA), the National Association of Valuation Analysts (NACVA), and is a charter member of both VetPartners and the Veterinary Resource Alliance (VRA).

Mr. Glassman also serves on the Editorial Board of *Veterinary Economics*.

OUR MISSION

Burzenski & Company is dedicated to aggressively providing advisory, accounting, tax and wealth planning services to stimulate the growth and development of our clients' business and individual interests. Our services are aimed at maximizing our clients' profits while steadfastly seeking to implement long-range, proactive strategies that lighten tax burdens, promote growth and control expenses.

For further information on how your veterinary practice can benefit from working with Burzenski & Company, please contact Gary Glassman, CPA at gary@burzenski.com or 203.468.8133.



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